

HOW HAS YOUR IMPACT BEEN IN 2019?

Choose one of the following. Rate the following from 1 – 10:

Support Team Impact										
1. Staying cool under fire	1	2	3	4	5	6	7	8	9	10
2. Courageous to address small problems	1	2	3	4	5	6	7	8	9	10
3. Ability to take on feedback	1	2	3	4	5	6	7	8	9	10
4. Open Communication	1	2	3	4	5	6	7	8	9	10
5. Organised, Proactive & Follows through	1	2	3	4	5	6	7	8	9	10
6. Anticipative Thinking	1	2	3	4	5	6	7	8	9	10
7. “Can do” Problem Solver	1	2	3	4	5	6	7	8	9	10
8. Respectful & Supportive of Others	1	2	3	4	5	6	7	8	9	10
9. Understand the Importance of Your Contribution	1	2	3	4	5	6	7	8	9	10
10. Embracing Technology	1	2	3	4	5	6	7	8	9	10

Property Manager Impact										
1. Staying cool under fire	1	2	3	4	5	6	7	8	9	10
2. Courageous to address small problems	1	2	3	4	5	6	7	8	9	10
3. Overall Landlord Management	1	2	3	4	5	6	7	8	9	10
4. Overall Tenant Management	1	2	3	4	5	6	7	8	9	10
5. Routine Inspections	1	2	3	4	5	6	7	8	9	10
6. Successful Leasing	1	2	3	4	5	6	7	8	9	10
7. Onboarding New Tenants	1	2	3	4	5	6	7	8	9	10
8. Onboarding New Landlords	1	2	3	4	5	6	7	8	9	10
9. Arrears Management	1	2	3	4	5	6	7	8	9	10
10. Vacating Experience	1	2	3	4	5	6	7	8	9	10

Agent Impact										
1. Servicing	1	2	3	4	5	6	7	8	9	10
2. Prospecting	1	2	3	4	5	6	7	8	9	10
3. Nurturing & Networking	1	2	3	4	5	6	7	8	9	10
4. Marketing – on & off line	1	2	3	4	5	6	7	8	9	10
5. Pipeline Management	1	2	3	4	5	6	7	8	9	10
6. Listing Success	1	2	3	4	5	6	7	8	9	10
7. Vendor Management	1	2	3	4	5	6	7	8	9	10
8. Buyer Management	1	2	3	4	5	6	7	8	9	10
9. Open Homes	1	2	3	4	5	6	7	8	9	10
10. Match Maker/Deal Maker	1	2	3	4	5	6	7	8	9	10

Leader Impact										
1. Clarity of Vision & Values	1	2	3	4	5	6	7	8	9	10
2. Building a Strong Engaged Team	1	2	3	4	5	6	7	8	9	10
3. Healthy Discontent for the Present	1	2	3	4	5	6	7	8	9	10
4. Talent amplifier - Respectful & Supportive	1	2	3	4	5	6	7	8	9	10
5. “Can do” Success Culture	1	2	3	4	5	6	7	8	9	10
6. Staying cool under fire	1	2	3	4	5	6	7	8	9	10
7. Courageous to address small problems	1	2	3	4	5	6	7	8	9	10
8. High Standards of Excellence	1	2	3	4	5	6	7	8	9	10
9. Strong Commitment to Implementation	1	2	3	4	5	6	7	8	9	10
10. Brilliant Coaching Conversations	1	2	3	4	5	6	7	8	9	10